



## Client Line

### That's Life

When you buy life insurance, you plan for the worst and hope for the best. During this Life Insurance Awareness Month, consider the many reasons to own and periodically review this important financial protection. [Read full article.](#)



### In this Issue

[Is Fire Right For You](#)

[What's My Line](#)

[Meet The Simplified Employee Pension \(SEP\)](#)

## 2019 JAK Upcoming Seminars

We are partnering with professionals in our network to provide you with the following seminars this fall. Watch our newsletters and website for additions or updates to the schedule.

### Spending Money in Retirement: Different Draw Down Strategies

Date: Wednesday, October 16, 2019

Time: 11:30 - 1:30

Presented by: [Kyle Luebeck](#) with [Luebeck Wealth Management](#)

*You have worked your entire life to reach the promised land of retirement. You have built a foundation, accumulated wealth in both assets and business, and now it is time to turn this wealth into a way to fund your vision of retirement. Come discuss the Why, When and How of preparing for this fun phase of life! This session will address these key questions:*

- *How do we maximize assets and what are the risks?*
- *How do we not run out of money?*
- *How do we create the legacy we desire?*

## Financial Matters When Someone Passes

Date: Wednesday November 20, 2019

Time: 11:30-1:30

Presented by: Cindy McLagan, EA with John A. Knutson & Co., PLLP & Karen Donohoo with Otto Law

## Taxes After Tax Reform: Affecting Individuals & Businesses

Date: Wednesday December 4, 2019

Time: 11:30-1:30

Presented by: Matt Mikel, CPA & Nick Ludwig, CPA with John A. Knutson & Co., PLLP

[Register Today](#)

## 2019 JAK QuickBooks Webinar

### How to Prepare for Year-End

Date: Thursday, November 7, 2019

Time: 11:30-12:30

Presented by: Jackie Wolff with John A. Knutson & Co., PLLP

[Register Today](#)

[View Our Full List of Scheduled Seminars](#)

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*John A. Knutson & Co., PLLP, (JAK) is a Twin Cities-based accounting firm serving clients throughout Minnesota and beyond.*



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